

## Message Text

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PAGE 01 SANTO 02021 302104Z

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ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 COME-00 CIAE-00 INR-07 NSAE-00

OMB-01 TRSE-00 STR-04 /030 W  
----- 115325

P R 302040Z APR 76

FM AMEMBASSY SANTO DOMINGO

TO SECSTATE WASHDC PRIORITY 6809

INFO US DEPT AGRICULTURE WASHDC

UNCLAS SANTO DOMINGO 2021

E.O. 11652: N/A

TAGS: EAGR, ETRD, DR

SUBJECT: SUGAR: OFFER TO SELL BY PRIVATE DR SUGAR PRODUCERS

REF: SANTO DOMINGO 1488

1. GULF AND WESTERN AMERICAS CORPORATION AND THE VICINI FAMILY, THE TWO PRIVATE SUGAR PRODUCERS IN THE DR ACCOUNTING FOR APPROXIMATELY 35-40 PERCENT OF TOTAL DR SUGAR PRODUCTION, HAVE OFFERED TO SELL 300,000 METRIC TONS (MT) OF SUGAR FOR FUTURE DELIVERY IN THE US DURING MAY, JUNE, JULY, AUGUST, SEPTEMBER AND OCTOBER. A MINIMUM OF 40,000 MTS AND A MAXIMUM OF 80,000 MTS WILL BE SHIPPED EACH MONTH AT THE OPTION OF THE SELLER.

2. THE GODR GAVE ITS APPROVAL FOR THE SALE. CEA (STATE-OWNED SUGAR CORPORATION ACCOUNTING FOR 60-65 PERCENT OF PRODUCTION) WILL NOT PARTICIPATE.

3. GULF AND WESTERN INDUSTRIES, THE PARENT ORGANIZATION OF GULF AND WESTERN AMERICAS, MADE THE INITIAL OFFER TO BUY. G&W INDUSTRIES WILL ALLOW OTHER BIDS TO BE ACCEPTED UNTIL TODAY AT 10 A.M. SANTO DOMINGO TIME. IF A SUBSTANTIALLY HIGHER BID IS RECEIVED, G&W INDUSTRIES MAY WITHDRAW ITS OFFER. IF A MINIMALLY HIGHER BID IS RECEIVED, G&W INDUSTRIES CAN MAKE A COUNTER OFFER AT 12 NOON TODAY, AT WHICH TIME OTHER OFFERS WILL AGAIN BE ACCEPTED UNTIL 4. PM TODAY.

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PAGE 02 SANTO 02021 302104Z

4. PRICE IS THE PDA (PRICE DELIVERY AVERAGE) WHICH REPRESENTS THE

AVERAGE OF THE SPOT PRICE FIVE DAYS BEFORE AND AFTER ARRIVAL  
AT US PORT, PLUS 10 POINTS PREMIUM (10 CENTS ADDITIONAL PER  
HUNDRED WEIGHT).

5. SALES REPRESENTS BULK OF G&W AMERICAS' AND VICINI'S SUGAR EX-  
PORTS FOR 1976. THE DR SHOULD EXPORT 950,000 MTS TO  
1,000,000 MTS OF SUGAR DURING 1976. CEA WILL EVIDENTLY CONTINUE  
ITS POLICY OF STORING SUGAR FOR THE TIME BEING. THE SUBJECT SALE  
WILL EVENTUALLY BRING IN ROUGHLY \$100 MILLION WORTH OF FOREIGN  
EXCHANGE (BASED ON CURRENT PRICE), THUS ALLEVIATING IMMEDIATE  
FOREIGN EXCHANGE CONSTRAINTS.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SUGAR, EXPORTS, POLICIES, SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 76 SANTO DOMINGO 1488  
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**Review Authority:** ellisoob  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 30 SEP 2004  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SUGAR: OFFER TO SELL BY PRIVATE DR SUGAR PRODUCERS  
**TAGS:** EAGR, ETRD, DR, US  
**To:** STATE  
**Type:** TE  
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